

Exhibit A

Model	Description	End-user	Price (EUR)	
			Reseller -15%	Distributor
Interface Converters				
Tahoe 235	G.703/V.35 interface converter	139	118	104
Tahoe 283	G.703/Ethernet interface converter	319	271	223
Tahoe 284	G.703/Ethernet framed, manageable interface converter	379	322	265
Tahoe 285	V.35/Ethernet interface converter	219	186	164
HDSL Modems				
Tahoe 535	HDSL modem with V.35 interface, up to 2896 kbps on 2-wire line	399	339	279
Tahoe 580	HDSL modem with built-in TCP/IP router, 10Base-T interface, up to 2896 kbps on 2-wire line	389	331	272
G.shdsl+ Modems				
Tahoe 635	G.shdsl+ modem with V.35 interface, up to 4664 kbps on 2-wire line	459	390	321
Tahoe 671	G.shdsl+ modem with G.703 interface, up to 2048 kbps on 2-wire line	479	407	335
Tahoe 681	G.shdsl+ modem with built-in router and FastEthernet interface, up to 4864 kbps in 2-wire line	419	356	314
Tahoe 682	G.shdsl+ modem with built-in router and FastEthernet interface, up to 9728 kbps in 4-wire line	695	591	452
Synchronous PCI Cards				
Tahoe 931	PCI card with one V.35 port, up to 5 Mbps, drivers for Linux and FreeBSD	199	169	149
Tahoe 932	PCI card with two V.35 ports, up to 5 Mbps each, drivers for Linux and FreeBSD	249	212	187
Tahoe 971	PCI card with one G.703 port (framed or unframed), up to 2 Mbps, drivers for Linux and FreeBSD	369	314	258
Tahoe 972	PCI card with two G.703 ports (framed or unframed), up to 2 Mbps each, drivers for Linux and FreeBSD	559	475	335
E1 Routers				
Tahoe 1701	Router with one unframed G.703 port (2 Mbps) and one 10Base-T port. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	635	540	381
Tahoe 1708	Router with one unframed G.703 port (2 Mbps) and built-in 8-port 10/100Base-T managed switch. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	735	625	478
Tahoe 1741	Router with one framed G.703 port (up to 2 Mbps, may also work as unframed) and one 10Base-T port. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	729	620	437
Tahoe 1748	Router with one framed G.703 port (up to 2 Mbps, may also work as unframed) and built-in 8-port 10/100Base-T managed switch. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	819	696	532
Serial (V.35) Routers				
Tahoe 1801	Router with one V.35 port (up to 2 Mbps) and one 10Base-T port. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	359	305	269
Tahoe 1808	Router with one V.35 port (up to 2 Mbps) and built-in 8-port 10/100Base-T managed switch. WAN protocols: CiscoHDLC, synchronous PPP, Frame Relay	499	424	374
Cables				
V.35 Cable	Cable for Tahoe 285, 931, 1801 and 1808	19	16	14
Double V.35 Cable	Cable for Tahoe 932	38	32	29